

ddc

dayton
development
coalition

2020 ANNUAL MEETING + REGIONAL ECONOMIC REVIEW

A nighttime photograph of the Dayton, Ohio skyline. The city is illuminated with various lights, including streetlights and building lights. The sky is a deep blue, and the city lights create a warm, golden glow. The image is framed by a white diagonal line that separates the top orange section from the bottom blue section.

CONNECT.
INNOVATE.
GROW.

YEAR IN REVIEW

We have a simple, straightforward mission at the Dayton Development Coalition: To recruit, expand and retain jobs in the Dayton Region. When the year ends and we look back on our work, those three things show the growth of the region's economic base.

In 2020, that mission became the core of the region's economic recovery. While no one could have foreseen the COVID crisis, our region has worked for decades to prepare for the next downturn. And, we were ready when disaster hit.

2020 started off with momentum unlike anything we've seen in a long time. January and February were filled with good news, from Fuyao adding 100 jobs to American Factory winning an Academy Award. University of Dayton Men's Basketball stole the national spotlight, and Dayton and the Big Hoopla were ready to host the NCAA® First Four®.

In three days, Ohio went from its first positive COVID cases to a statewide shutdown. As the economy paused, our team and our local partners immediately began outreach to **CONNECT** to businesses.

Our experiences during the 2005 BRAC, the Great Recession, and our efforts to diversify our economy and build stronger ties to our federal installations, helped insulate our community from the impact of the pandemic. The years we spent working to grow missions at Wright-Patterson Air Force Base and Springfield Air National Guard Base, and adding jobs in fast-growing, high-paying sectors like technology, cyber, advanced manufacturing, and aerospace has paid off.

Back in the spring, we had no idea what our year-end results would be. Over the summer, we started to see projects that hit pause start up again. We finished the year stronger than we anticipated, and we're well-positioned for a continued recovery.

In the middle of a global pandemic, companies committed to create more than 1,994 new jobs and keep more than 8,203 jobs in our region. Those projects will generate more than \$117.2 million in new payroll and \$604.9 million in capital investment. Wright-Patt continues to have a



significant impact on our region. With more than 32,000 employees, it remains the largest single-site employer in the state. Our economic impact analysis shows our local federal and military installations have a local economic impact of more than \$16 billion.

The Air Force stood up two new efforts in 2020 that will have a profound impact on our community and draw on our ability to **INNOVATE**: Agility Prime and Dayton DigitalWERX.

Agility Prime is focused on the development and production of eVTOLs, or "flying cars" and we've already seen exciting developments at the Springfield-Beckley Airport, with industry leaders Joby and BETA bringing simulators and charging capabilities to the site.

Dayton DigitalWERX will put Dayton in the center of the Air Force's digital transformation and adds us to the short list of AFWERX Hub cities including Austin, Texas; Washington, D.C.; Las Vegas, Nev. and Los Angeles, Calif.

These hubs are created to make it easy for businesses to work with the Air Force and provide a physical location for businesses to make those connections. We will have the opportunity to introduce new companies to the Dayton Region, and add a Fast Company Best Workplaces to our fast-growing digital roster.

I know 2020 brought our community so many challenges. Many of you have experienced profound losses, and people in our community

continue to suffer. When I look back on the last year, the DDC's work served as a bright spot in a dark year. I hope we can **GROW** that light in 2021 as our recovery continues.

We often focus on how our community has come to define collaboration and partnership. Our strong connections drive our innovation and growth. I think we've also proven our strength and resilience. Our investor list is filled with companies who have been with us from the very beginning, businesses who came to the region and wanted to support economic development, and homegrown companies that continue to grow. Their support drives our success and sets our course for the future. Their investment is the foundation of our recovery.

While it's tempting to think the new year has swept away our difficulties, we still have a long recovery ahead of us. I know we can count on you to move us forward. We are stronger together. I believe we have brighter days ahead in 2021.

Wishing you the best,

Jeffrey C. Hoagland
President and CEO
Dayton Development Coalition

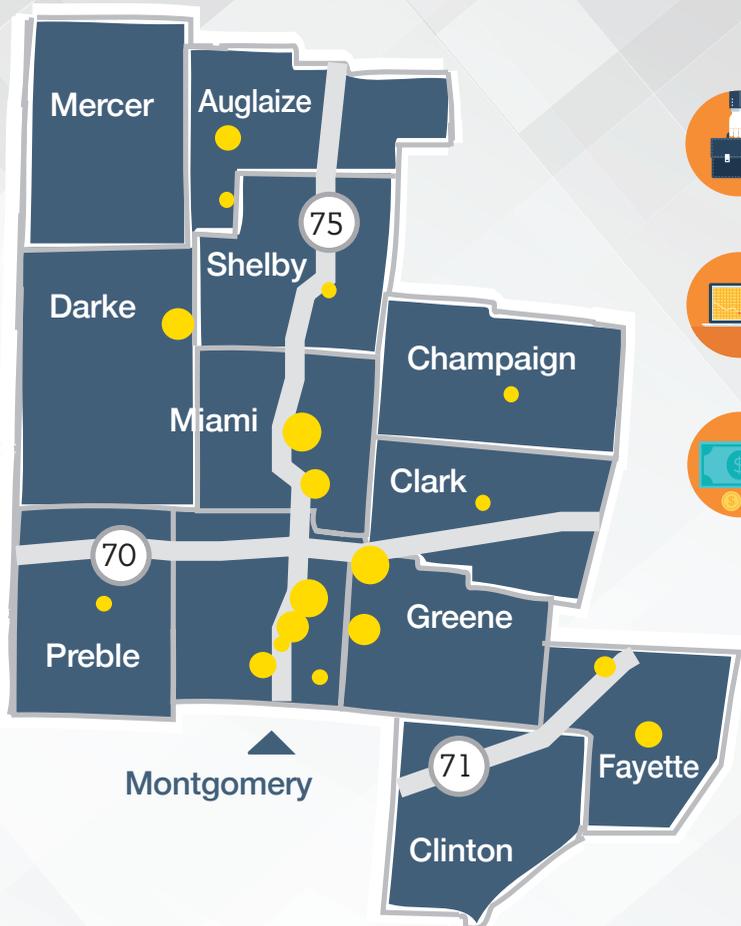


Last year, we handed out Lego kits to Annual Meeting attendees to build a small square of a Dayton Region United mural. In March, the Brixilated team, one of our region's start-ups, came to our office to hang the completed piece, framed and secured, in our front lobby. The mural hangs proudly in our lobby and stands as a reminder of the collective work of our community, built with care by the people who believe in our mission. In this year of absence and loss, the mural reminds us that we are all in this together.

2020 MAJOR PROJECTS

COMPANY	JOBS COMMITTED	JOBS RETAINED	CAPITAL INVESTMENT
Pella	428	0	\$15.69M
NASIC	300	970	\$182M
Crocs, Inc.	300	327	\$0
Meijer	137	976	\$160.56M
Fuyao	100	2,300	\$46M
Midmark	99	1,002	\$4.5M
Avery Dennison	65	418	\$18.3M
Dis-tran Steel	55	0	\$3.5M
Troy Laminating (Novacel)	53	41	\$1.86M
McKesson	42	129	\$109.6M

> 1st Place, Governor's Cup, Site Selection Magazine's mid-sized metro, 14 years in the top 10



1,994

Jobs Committed

8,203

Jobs Retained

10,197

Total Jobs

30

Total Projects



\$117.2M
Jobs Committed Payroll



\$604.9M
Total Capital Investment



\$348.8M
Total Jobs Retained Payroll

410

Total BR&E Visits

156 264

LEDO's

DDC

REGIONAL ADVOCACY

Priority Development and Advocacy Committee (PDAC) 2019-2020 round, concluding in 2020

52 Organizations represented on committee and review panels

76 Individuals serving on panels

71 Submissions

Virtual Fly-in

146 People attended

91 Organizations represented

Policy and Administrative Initiatives Supported

In 2020, the Dayton Development Coalition led and participated in a broad advocacy campaign with other state and local organizations to support efforts to improve the quality of life for our military personnel, culminating in the enactment of the following bills signed into law by Gov. Mike DeWine:

- > Senate Bill 7, which allows for reciprocal professional licensing for military spouses.
- > House Bill 16, which provides for in-state tuition rates for military dependents.
- > House Bill 287, which provides an immediate Medicaid waiver to military dependents who have such a waiver in another state.

The Coalition supported Senate Bill 7 and other bills in the Ohio legislature which address a licensing burden sometimes faced by military spouses who hold these professional credentials when they move to Ohio.

The license, tuition, and Medicaid waiver measures were supported by the Department of Defense Office of Military Community & Family Policy to improve military family well-being, which will help attract new and retain Air Force missions in the state.

The DDC also supported efforts to:

- > Enact legislation making it easier for the National Museum of the United States Air Force at Wright-Patterson Air Force Base to recognize donors who make contributions to the museum.
- > Formally establish the U.S. Department of Veterans Affairs History Office (VAHO) to collect and preserve the department's history, which includes the National VA History Center (NVAHC) on the campus of the Dayton VA Medical Center.

Regional Business Pandemic Support

- > More than 700 businesses contacted after economic shutdown
- > Hosted 57 virtual roundtables and info sessions
- > Reached out to 95 JobsOhio project companies
- > Distributed more than 1,500 PPE Toolkits to local businesses
- > JobsOhio awarded funding for two projects through the new Ohio Site Inventory Program

Right: Gov. Mike DeWine meets with the leadership at Fuyao.



2020 VENTURE CAPITAL INVESTMENTS



Total investment in 2020: **\$851K**

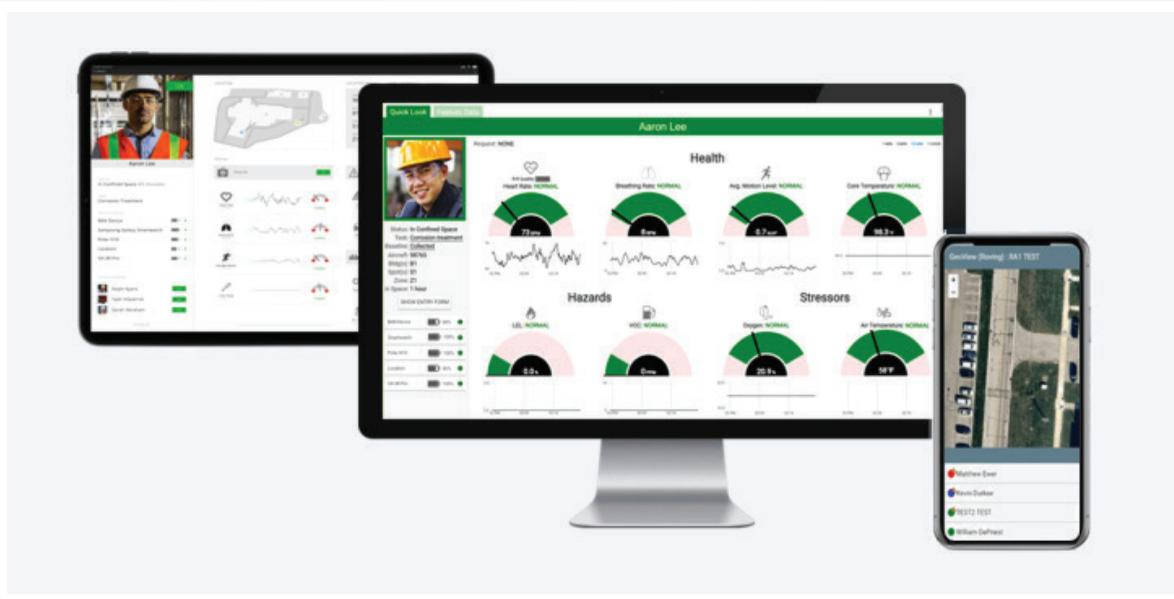
Total investment: **\$7.4M**

AF1 sidecar investment: **\$4.9M**

New business approved for investment in 2020: **1**



Follow-on investments approved in 2020: **4**



The Air Force Research Laboratory partnered with Dayton, Ohio-based small business Sentinel Occupational Safety, Inc., to refine and market the Confined Space Monitoring System for use in both the military and commercial sectors. The technology provides an additional layer of safety for crews performing repairs and maintenance in tight spaces. (U.S. Air Force illustration, photo by Holly Jordan)

AEROSPACE & DEFENSE

PROMOTING DEFENSE

Stood up the 10th Industry Sector for JobsOhio-Military and Federal.

- > Included six regional town halls to roll out the sector across the state.
- > Established sector rules of engagement and processes.

Agility Prime

Air Force initiative to retain commercial industrial base for Flying cars in the U.S.

- > Working with Ohio statewide team, the Air Force and Industry leading companies to attract and expand their presence in Ohio and leverage the entire advanced air mobility ecosystem in the state.

AFWERX

> Collaborated with the Air Force to plan and execute two AFWERX events.

> July event introduced AFWERX and Agility Prime community to capabilities in Ohio.

> December event featured three segments highlighting Ohio's aerospace and acquisition heritage, advanced air mobility capabilities and included ribbon cutting for eVTOL charging station at Springfield-Beckley Municipal Airport and groundbreaking for simulator facilities for industry leaders Joby and BETA.

> Championed AFWERX Dayton hub with December 2020 announcement of Dayton DigitalWERX which will work hand in hand with the newly launched Digital Dayton initiative.

Ohio Defense & Aerospace Forum

> 6th Annual Forum, Oct 6, 2020

> Over 250 attended

> Heard from installation commanders and Members of Congress from across the state

Ohio Space Forum

> First annual Ohio Space Forum, Oct 29, 2020

> Over 200 attended

> High level speakers from across the country



> Held three events with members from the major missions on WPAFB, Springfield Air National Guard Base, Community Organizations and local defense membership organizations. These events included a farewell event for outgoing WPAFB installation commander, DRMC member meeting featuring SANG and Blue Star Families, and a new commander welcome reception for seven new commanders to the region.

> Three Defense Contractor Roundtables — discussed subjects such as COVID impact to business, small business efforts, and the digital enterprise.

> Supported Ohio booth at the virtual AUVSI conference with JobsOhio.

Wright-Patterson Air Force Base Workforce

> Partnered with SOCHE to support the WPAFB's first workforce pipeline event in February. Attendees included leadership from higher education institutions from across the State of Ohio.

Hometown Heroes™

We appreciate the continued support of our Hometown Heros™ partners during this unprecedented year and look forward to returning to our regular season of events as soon as conditions allow.



2020 MAUREEN PATTERSON REGIONAL LEADER AWARD

There's a quote from John Wesley that hangs on the walls of the Turner Foundation, where you can always find John T. Landess working to make his community better than it was the day before.

It reads:

*Do all the good you can,
In all the ways you can,
In all the places you can,
At all the times you can,
To all the people you can,
As long as you ever can.*

This year's Maureen Patterson Regional Leader Award honors Landess, Executive Director of the Turner Foundation, for a lifetime of living by those words.

Landess, the outgoing Chair of the DDC's Board of Trustees, moved back home to Springfield 20 years ago after his grandfather passed away to run the foundation he began. In the two decades since, Landess has guided the foundation's investment in the community, awarding grants to local non-profits and investing in projects that improve Springfield's quality of life, business climate and cultural institutions. Since it began, the foundation has invested more than \$100 million in the community.

Landess' grandfather, Springfield businessman and philanthropist Harry M. Turner started the Turner Charitable Foundation in 1987. After his death in 2000, the charitable work continued under the present Turner Foundation.

"The Turner Foundation's vision is a community filled with a spirit of hope, creativity, excellence, and pride. I can think of no better example of that vision than John Landess," said DDC President and CEO Jeff Hoagland. "John has been more than just a Board member and Board Chair to me over the past 10 years. He's been a mentor and a friend."



John T. Landess, Executive Director of the Turner Foundation

Landess has served as the chair of the DDC's Board of Trustees for the last three years, his second time guiding the organization as it works to bring jobs and opportunity to the Dayton Region. His own dedication to community and economic development has allowed him to bring incredible insight and passion to his work with the DDC.

The annual award is named for Maureen Patterson, who dedicated her career to the region's economic growth. The award honors an extraordinary leader in our community who, like Patterson, advocates for the community's economic health and growth.

Maureen Patterson Regional Leader Award Honorees

- 2005: General (retired) John Nowak
- 2006: Dr. Daniel Curran
- 2007: Beverly Shillito
- 2008: Dennis Rediker
- 2009: Peter Luongo
- 2010: Dr. Benjamin Schuster
- 2011: Maureen Patterson
- 2012: General (retired) Lester Lyles
- 2013: Dayton Power & Light
- 2014: Pam Morris
- 2015: Dr. Daniel Curran
- 2016: Cho Tak Wong
- 2017: Dr. Anne Eiting Klamar
- 2018: Clay Mathile
- 2019: Julia Reichert and Steven Bognar
- 2020: John T. Landess

DAYTON WINS FIRST PLACE IN GOVERNOR'S CUP

The Dayton Metro ranked first among cities of its size for economic development projects in *Site Selection Magazine's* annual Governor's Cup rankings, marking the 14th consecutive year the region has ranked in the top 10 and its fourth win.

"This year's number one ranking represents years of hard work by an incredible team of economic development and workforce professionals across the Dayton Region and Ohio," said Jeff Hoagland, President and CEO of the Dayton Development Coalition. "They bring their passion for our region to each project, working with businesses to help them create opportunities for our community and ensure our companies have the support they need to be successful."

Site Selection ranks cities and states each year based on the number of economic development projects in their region. Projects factored into the

rankings include those with any combination of state, regional and local incentives, as well as those that do not receive any type of assistance. This year's results indicate a strong state and regional business climate.

The Dayton Region saw strong growth in technology jobs in 2019, with DDC's JobsOhio projects experiencing a 16 percent jump in the number of tech jobs committed between 2017 and 2019. Combined with the continued growth at the U.S. Air Force's National Air and Space Intelligence Center (NASIC) at Wright-Patterson Air Force Base, and strong start-ups such as TJC Polymer and Xerion Battery, 2019 positioned the Dayton Region for continued high-tech growth.

Ohio ranked second among all states for total projects and was first in the nation for projects per capita. Ohio has placed either first or second for more than 10 years, cementing the state's role as a leader in job creation and business expansion. In addition to investing more than \$738 million in the region, companies committed to create more than 2,700 new jobs and retain more than 8,900 jobs. The numbers represent companies that worked with JobsOhio to expand or establish new operations in the region.



Proud to be Part of the Community We Serve

ADVANCED URBAN AIR MOBILITY LEADERS BRING SIMULATOR TECHNOLOGY AND CHARGING STATIONS TO OHIO

Ohio will once again lead cutting-edge aerospace research and development as BETA Technologies and Joby Aviation bring simulators and charging stations for their advanced urban air mobility technology to the Dayton-Springfield Region.

“The advanced urban air mobility simulator facility and charging stations mark the beginning of a new era for Springfield and Ohio,” said Jeff Hoagland, Dayton Development Coalition President and CEO. “As we look to the skies for new ways to travel, we hope the innovators of advanced air mobility systems will join Joby and BETA in Springfield to leverage our region’s rich ecosystem for aerospace research, testing, and manufacturing.”

Officials from the Air Force Research Laboratory (AFRL), the State of Ohio, Dayton Development Coalition, JobsOhio, City of Springfield, BETA Technologies, and Joby Aviation virtually broke ground for a new advanced urban air mobility technology simulator facility and opened an aircraft charging station at the Springfield-Beckley Municipal Airport on Dec. 10, 2020.

Brig. Gen. Heather L. Pringle, Air Force Research Laboratory commander, participated in the ceremony for BETA Technologies and Joby Aviation’s new facility, welcoming the advanced urban air mobility simulator facility to Springfield. Ohio Lt. Governor Jon Husted and JobsOhio President JP Nauseef also attended.

In 2020, the Air Force launched Agility Prime, a non-traditional program seeking to accelerate the commercial market for advanced air mobility aircrafts and create a robust domestic industry and supply chain to support their development and production. The move came as former Assistant Secretary of the Air Force for Acquisition, Technology and Logistics Dr. Will Roper announced



AFWERX was moved under the umbrella of AFRL to better facilitate collaboration with industry partners.

“Agility Prime is an exciting opportunity for the Air Force to engage with industry and learn about the difficult task of developing electric air taxis,” said AFRL commander Brig. Gen. Heather L. Pringle. “It also paves the way for AFRL and the Ohio Community to advance the science and better understand an innovative capability with both military and commercial benefits.”

The Air Force announced on May 29 that both BETA, based in Vermont, and Joby, of California, have advanced to the third phase of an Innovative Capabilities Opening (ICO) that was released in February through Agility Prime, the Air Force’s initiative to accelerate development of the commercial electric vertical take-off and landing (eVTOL) industry in the United States.

“Joby Aviation is excited to work closely with AFRL, Life Cycle Management Center (LCMC), and the greater Dayton community to bring the reality of advanced air mobility one step closer to reality,” said Luke Fischer, Head of Government Operation at Joby Aviation.

Both companies are leaders in advanced air mobility vehicles. The technology is anticipated to revolutionize transportation and spur the growth of a new industry. The simulators allow pilots to gain experience in a controlled environment.

“BETA is thrilled to shape the bright future of electric aviation in partnership with the USAF and the Dayton community,” said Kyle Clark, President of BETA. “Sharing the common goals of innovation and simplicity, we look forward to reaching new

stages on our mission to advance the future of electric flight in Ohio.”

Ohio’s work in developing research capabilities for unmanned aerial systems makes it an ideal place for Agility Prime contractors to establish operations. Advanced technology to support testing, research and manufacturing, a strong network of collaborative partners, and proximity to leading institutions and talented workforce combine to create a strong ecosystem to support air taxis.

“Dayton and Springfield are uniquely positioned to support Agility Prime and eVTOL companies,” said DDC Executive Vice President of Aerospace and Defense Elaine Bryant. “You cannot find a better mix of resources to help a company’s advanced mobility vision take flight. We’re thrilled to help BETA and Joby establish their operations here and believe they have a bright future in Ohio.”

While Springfield’s airspace for testing of beyond visual line of sight (BVLOS) capabilities supports unmanned aircraft, it also conducts pioneering work into how to integrate unmanned systems into the National Airspace System, a critical aspect of developing air taxi technology.

“The Springfield-Beckley Municipal Airport is proud to be part of the ecosystem of unmanned aerial systems research and testing in Ohio,” said City of Springfield’s Assistant City Manager Tom Franzen. “Home to the Ohio UAS Center and SkyVision, a BVLOS range operated in partnership with AFRL and the State of Ohio, Springfield-Beckley is excited to support Joby Aviation and BETA Technologies in the placement of their advanced flight simulators at the airport. The airport’s proximity to Wright-Patterson AFB and the Dayton Region’s aerospace industry allows for easy access for the company’s customers and U.S. Air Force partners.”



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This year has been challenging to the Dayton region. Now, more than ever, we are especially committed to our hometown. CareSource is increasingly devoted to improving the city in which we have lived and worked for the last three decades.

Together, we are one™

AIR FORCE ANNOUNCES AFWERX DIGITAL DAYTON HUB

Dr. Will Roper, former Assistant Secretary of the Air Force for Acquisition, Technology and Logistics, announced the opening of Dayton DigitalWERX in December, a new innovation hub at the Air Force Research Laboratory's Small Business Innovation Research (SBIR) Center of Excellence.

Dr. Roper referred to Dayton as a "mecca of Air Force acquisition" since "many Program Executive Offices sit on Wright-Patterson Air Force Base along with AFRL." Roper said by having DigitalWERX right outside WPAFB, "we can bring in innovators and support the broad mission the Air Force and the Space Force have."

AFRL's Executive Director Jack Blackhurst explained that "the ability to use AFWERX, now part of the AFRL team, will add more fuel and really act as a catalyst for Gen. Brown's and Gen. Raymond's vision for a digital Space Force and Air Force."

"The establishment of the Dayton DigitalWERX Hub confirms what we in the Dayton Region have known for decades: our community understands and supports the constantly evolving needs of the Air Force," said Jeff Hoagland, President and CEO of the Dayton Development Coalition.

Dayton's digital industry, in partnership with the Air Force, Space Force, JobsOhio, the DDC and SOCHE, will take a leading role in the DoD's digital transformation. Established in 2017 by the Secretary of the Air Force, AFWERX is the Air Force's team of innovators who encourage and facilitate connections across industry, academia, and the military to create transformative opportunities and foster a culture of innovation. AFWERX's mission is to solve problems and enhance the effectiveness of the service by enabling thoughtful, deliberate, ground-up innovation.

AFWERX Innovation hubs serve as connection and collaboration points across military, academic and entrepreneurial communities. Hubs in Los Angeles, Calif.; Las Vegas, Nev.; Austin, Texas; and Washington, D.C. have driven economic growth and community engagement. Fast Company named AFWERX Best Workplaces for Innovators on the 2020 List, honoring the top 100 businesses that demonstrate a deep commitment to encouraging innovation at all levels. AFWERX, ranked #16 in the top 20 alongside brands

Community is the commitment we make to each other

When a community is strong, it's more than a collection of streets and buildings. It's a place that nurtures and helps its residents thrive. That's what happens when people share the commitment to make things better together. That's why we're proud to sponsor the Dayton Development Coalition's Annual Meeting.



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dayton development coalition

WE'RE IN THIS TOGETHER.

Thank you for your commitment to the Dayton region. Your passion, insight and partnership have helped the region connect, innovate and grow, and will be what helps our community recover. Stay home when possible, stay safe and know that the Dayton Development Coalition is here to help and offer solutions.

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for the future. Learn more
at daytonregion.com



Premier Health is proud to partner with the Dayton Development Coalition to create jobs, support businesses and help our region grow.



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#DaytonStrong

As part of Cincinnati Bell's dedication to our Dayton region, we are focused on keeping our customers connected by building our fiber network throughout the Dayton community.



Dayton region, covered.

cbts



SUCCESS STORY: AES CORPORATION

AES to open Smart Operations Center in Dayton, focusing on digital transformation

ABSTRACT

Dayton Power & Light Company (DP&L), a subsidiary of The AES Corporation, announced it will build its Smart Operations Center in Ohio, the first of its kind in the United States, opening a new era of innovative energy solutions. The facility represents AES' longstanding commitment to the digital transformation of the energy industry, accelerating a safer and cleaner energy future in the United States and globally. The center also demonstrates AES' investment in the State of Ohio and its people.

Using leading-edge technology, the AES Smart Operations Center will employ data to increase the efficiency of its electric operations across the U.S. This digital hub also represents the integration of AES' new Global Performance Monitoring and Analytics Center (PMAC) and AES' Remote Operations and Control Center (ROCC) for U.S.-based generation assets. This consolidation is critical as the company – and the energy industry as a whole – intensifies its reliance on data and smart grid technologies.

COMPANY PROFILE

The Dayton Power and Light Company is the principal subsidiary of DPL, Inc. (DPL), a regional energy provider and an AES company. The Dayton Power and Light Company, a regulated electric utility, provides service to over 527,000 customers in West Central Ohio.

The AES Corporation (NYSE: AES) is a Fortune 500 global power company providing affordable, sustainable energy to 14 countries through a diverse portfolio of distribution businesses as well as thermal and renewable generation facilities. AES' workforce is committed to operational excellence and meeting the world's changing power needs. The company's 2019 revenues were \$10 billion and it owns and manages \$34 billion in total assets.

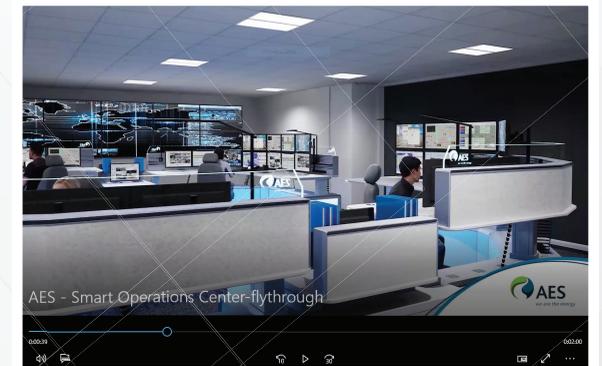
BUSINESS NEED

"The transition to a cleaner, more efficient energy future depends in large part on the adoption of digital technology," said Bernard Da Santos, AES Executive Vice President and Chief Operating Officer. "The new AES Smart Operations Center will tap into the power of data and digital platforms, allowing us to monitor, remotely operate and improve the management of our power generation operations, including solar, wind, hydro, thermal and energy storage facilities across the United States and globally from one central location.

This digital approach will lead the way to a greener, more sustainable future for the businesses and communities we serve."

OHIO SOLUTION

"We believe that the electric grid can become clean and unbreakable and are excited to continue accelerating the future of energy together with an inventive city like Dayton through our first U.S.-based smart operations center," said Lisa Krueger, AES U.S. Strategic Business Unit President. "Our selection of Dayton as the location of our first U.S.-based smart operations center demonstrates our commitment to the region today and our belief in a strong pool of local innovators who will help us shape tomorrow while contributing to the state's economic growth."



Attendees of the virtual groundbreaking of the Smart Operations Center saw a "fly-through" of a rendering of the project.

PROJECT STATS

- > **Location:** Dayton
- > **Collaborators:** City of Dayton, Montgomery County, JobsOhio, Dayton Development Coalition, Dayton Area Chamber of Commerce
- > **Total capital investment:** \$4 million
- > **Jobs committed:** 31
- > **Jobs retained:** 55

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SUCCESS STORY: PELLA CORPORATION

Pella Corporation Expands with Manufacturing Facility in Troy, Ohio

ABSTRACT

Pella Corporation, a leading window and door designer and manufacturer, announced in July it selected Troy, Ohio as the location for its new manufacturing facility. Pella will occupy an existing 324,000 square foot space where it will house the production of vinyl windows and doors.

The new manufacturing facility will serve customers in the Eastern region of the United States and will enable the company to meet rapidly increasing demand for Pella vinyl products. The facility, which is located at 1501 Experiment Farm Road in Troy, is planning to create 428 new jobs once it's fully operational by 2025. The project was made possible through strong partnerships with JobsOhio, Dayton Development Coalition, Troy Development Council and Ohio Development Services Agency.

COMPANY PROFILE

Pella Corporation designs and manufactures windows and doors for residential homes and commercial applications. The company is headquartered in Pella, Iowa and employs more than 7,000 people with 16

manufacturing locations and more than 200 showrooms across the country. For more information, visit pressroom.pella.com.

BUSINESS NEED

"We are excited about the growth opportunity that vinyl products represent. This new facility allows Pella to increase our production capacity and shorten lead times for our valued retail and trade customers in the region." — Tim Yaggi, CEO, Pella Corporation

OHIO SOLUTION

"Industrial recruitment is vital to the growth of any community. Pella's investment in our city and the employment opportunities that will be created provide a stimulus to the continued economic development of our area. I look forward to a long and successful partnership with our newest corporate citizen." — Troy Development Council CEO Joseph A. Graves

PROJECT STATS

- > Location: Troy
- > Collaborators: City of Troy, JobsOhio, Dayton Development Coalition, Troy Development Council and Ohio Development Services Agency
- > Total capital investment: \$15.7 million
- > Jobs committed: 428



Being strong in heart makes a world of difference

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ACCELERANT FUND COMPANIES RESPOND TO THE PANDEMIC

Many of Accelerant Fund I's companies worked to combat the impact of the global COVID-19 pandemic in 2020 while adapting their own operations to weather the economic downturn.

"The Dayton Region continues to use its collective intellect and imagination to help the world, and that innovation extends to helping the nation fight the COVID-19 pandemic," said Roger Edwards, Vice President of the Accelerant Venture Capital Fund. "Entrepreneurs face a challenging road even in the best of times. Our start-ups have shown strength, determination and resiliency under difficult circumstances."

Accelerant's new 2020 investment, Sentinel Occupational Safety, introduced its "Safety as a Service" platform known as SafeGuard™ to improve workplace safety through more preventive oversight. As personal protective equipment became every day apparel, the system's ability to monitor the health and safety of workers took on a new urgency.

"We're excited to take innovative technology designed to protect military personnel and transition it to the urgent safety needs of workers in the wider industrial market," said Zachary Kiehl, CEO of Sentinel Occupational Safety and former Human System Performance Lead at Aptima Ventures. "Through the remarkable partnership of the U.S. Air Force, Aptima, and Lockheed Martin, we were able to realize the lifesaving potential of fusing together wearable sensor data, AI analytics, and operational context to personalize worker safety monitoring. SafeGuard™ not only better protects workers in dangerous jobs, but it's also a workforce multiplier enabling better allocation of human labor."

Funded by Aptima and Accelerant, Sentinel was launched to commercialize an innovative 'confined space monitoring system' originally developed to improve safety oversight of U.S. Air Force aviation maintenance personnel.

SafeGuard™'s unique IoT approach combines sensors, wearables, and AI analytics to intelligently and continuously monitor workers in a variety of dangerous occupational settings. From frontline firefighters who face excessive heat, smoke, and pollution on the job, to those working inside dangerous confined spaces in the presence of noxious fumes, chemicals, and other hazards, workers face far greater risk of injury or death when inadequately monitored.

HEALTHY ROSTER

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Your school has chosen to automate the COVID19 symptom screening process. Now you can know that only those showing up to school will be symptom free.

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Every morning you will receive a text with a link to complete the COVID screening. This message will come directly to your phone.
- Complete the Screening**
In under 30 seconds answer our short questionnaire relating to COVID symptoms. We made it fast and easy for you to complete every morning.
- Results to your phone**
Screening results instantly come back to your phone.
If **symptomatic**, you will have instructions from your school.
If **cleared**, you will have a link to a one-day Cleared From a Distance screen.

HEALTHYROSTER.COM/SAFER-HELP

The fund also made follow-on investments in 4 portfolio companies, AMB Orthopedics, Divine Services, Standard Bariatrics, and TJC Polymers.

Healthy Roster, a 2018 Accelerant investment, moved quickly to build a platform for schools, workplaces and sports leagues to easily implement a tracking protocol for COVID-19. The company launched over 100 new customers on its new SAFER Play Covid-19 screening product, including the PGA Tour, USGA, LPGA, U.S. Figure Skating, Iowa State, and Temple University. The product allows organizations to rapidly set up a platform to assess symptoms, track results, and communicate quickly with athletes.

In addition, Healthy Roster also created a powerful mobile injury documentation and communication app that allows athletic trainers to efficiently track injuries from a mobile device. Healthy Roster can also integrate with a health system's main EHR, meaning sports medicine data no longer has to remain on an island and disconnected from everyone else in the athlete's care circle.

More than 75 organizations adopted the company's core sports medicine EMR. New customers include the Mayo Clinic, Notre Dame, U.S. Figure Skating, Mercy Health and Illinois Bone and Joint.

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SINCLAIR COLLEGE

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in the Dayton Region...**

**And helping more students
obtain more education, faster,
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Ranked largest in the region for 9 consecutive years by the *Dayton Business Journal*, **Sinclair Workforce Development fosters sustainable growth, innovation, and investment in the region's employers and workforce.**



Sinclair provides students with workforce aligned academic programs that lead to career opportunities for in-demand and high-wage career fields.



Sinclair awarded more than 7,000 degrees and certificates to students in FY20—a 294% increase since 2006!



Over the past 5 years, Sinclair has graduated more than 7,600 students in health sciences fields including Registered Nurses, Respiratory Therapists, Paramedics, and more!



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DAYTON REGION RESPONDS TO THE COVID CRISIS, COMMUNITY CHALLENGES IN 2020

In the Dayton Region, our strength has always been our ability to collaborate, our willingness to innovate, and our drive to get things done. While no one could have foreseen the COVID crisis, the Dayton Region has worked for decades to prepare for the next downturn. We were ready when disaster hit.

The region's experiences during the 2005 BRAC, the Great Recession, and efforts to diversify the local economy and build stronger ties to federal installations helped insulate the community from the impact of the pandemic. Missions grew at Wright-Patt and Springfield, and the region added jobs in fast-growing, high-paying sectors like technology, cyber, advanced manufacturing, and aerospace.

When the economy began to shut down in March, the Dayton Region's economic development organizations shifted their focus to business support and job retention. Working closely with our public sector partners, the DDC began immediate business outreach via phone and video conferences to connect with businesses.

- > The DDC and partners contacted more than 700 local businesses since March.
- > The DDC team contacted all open projects in DDC pipeline.
- > Project managers connected with closed projects on job creation timelines.
- > The DDC worked with the Air Force, state, and federal officials, and JobsOhio to provide 57 roundtables and information sessions for local businesses.
- > The DDC reached out to businesses with information on financial assistance at the local, state and federal level.
- > Elaine Bryant worked with the Governor's team to procure PPE for Ohio healthcare workers and businesses.
- > JobsOhio quickly rolled out programs to assist, starting with 1,500 PPE tool kits distributed to regional businesses.
- > JobsOhio started or accelerated new programs to support businesses.

The Ohio Site Inventory Program will help commercial properties remain competitive. Two local projects have been approved for funding, with several more coming in 2021. The US 40 project at the Dayton Airport and infrastructure work at the Springfield-Beckley Municipal Airport to support Agility Prime companies Beta and Joby, obtained funding through the program.

JobsOhio also worked to support start-ups this year, creating a new Innovation Fund in direct response to COVID. The fund helped demonstrate confidence in promising Ohio start-ups and protected private investments pledged to start-ups by sharing in the risk. The pilot program provided convertible loans towards innovative start-up companies. Two local companies met JobsOhio's criteria and were awarded funding, Xerion Advanced Battery Corp. and SpinTech Holdings, Inc. JobsOhio will be requesting approval for another round of funding for 2021.

The Vibrant Community and Inclusion Grant programs will help support businesses in underserved communities, and businesses owned by underrepresented populations. The DDC is working with several local businesses for support through these programs.

As an economic development organization, the DDC's goal is to help companies get what they need to rebound as quickly as possible and make

sure the region retains existing jobs. The DDC's economic development partners, local and state officials, and JobsOhio are working together to maintain the Dayton Region's economic growth during this difficult time.

The Dayton Region will continue to face challenges, but this community will use every ounce of our innovative spirit and work ethic as it recovers.



An Ohio Space Forum panel on "Ohio Space Culture Today" featured (clockwise from top left) Dr. John Horack, Senior Associate Dean of Engineering and Professor and Neil Armstrong Chair, College of Engineering and John Glenn College of Public Affairs, The Ohio State University; Michael Johanson, Senior Vice President, ZIN Technologies; Cheryl Rehm, Senior Director Space Systems, Aerojet Rocketdyne; Robert Curbeam, Vice President Business Development, Tactical Space Systems Division, Northrop Grumman, and former NASA Astronaut; Ted Davies, CEO, Altamira Technologies.



Eric Soller, owner of Old Scratch Pizza, holds one of the JobsOhio Cares PPE Toolkits.

2020 REGIONAL INVESTORS

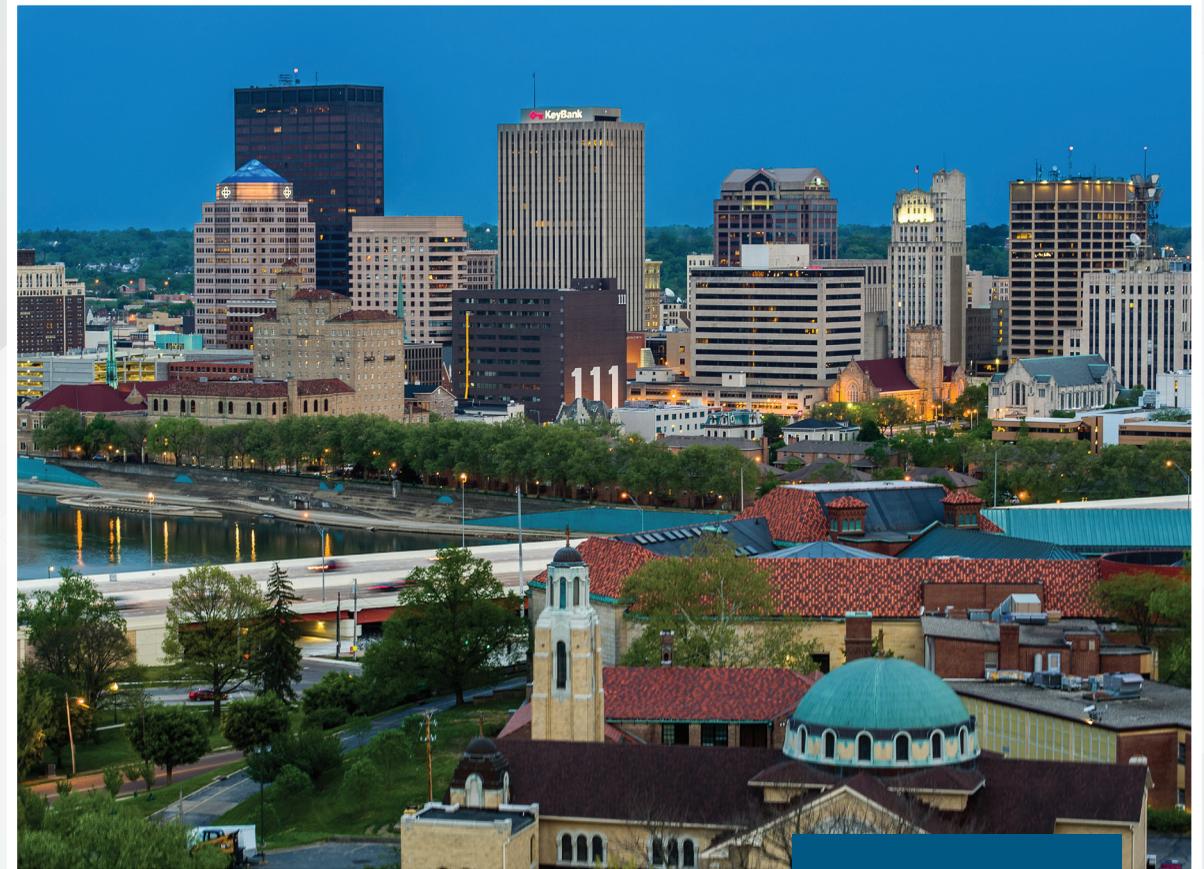
The following companies show their support for the entire Dayton Region through their investment in the Dayton Development Coalition. Many of these companies dedicate volunteer leadership as well as financial resources to growing jobs and wealth in our community. Our work and collaboration is inspired by our common vision for the future of the Dayton Region.

ABDA
 Adams Wealth Management Group
 Air Force Association
 Alion Science and Technology
 Anthem Blue Cross Blue Shield
 Arctos
 Auman, Mahan & Furry
 Avery Dennison
 BAE Systems
 Ball Aerospace
 Barge Design Solutions
 Battery Technologies
 BlueMark Capital, LLC
 Booz Allen Hamilton
 Brady, Ware & Schoenfeld, Inc.
 Bricker & Eckler, LLP
 Brixey & Meyer, Inc.
 Brown and Bills Architecture
 Bruns Construction
 BTAS
 Buckeye Power, Inc.
 Business Furniture
 C.H. Dean, LLC
 CareSource
 Cargill
 CBD Advisors
 CDO Technologies
 Centauri
 Central State University
 CESO

Chapel Electrical Technologies
 Charter Communications/Spectrum
 Cincinnati Bell
 Clark State College
 Clark, Schaefer, Hackett and Co.
 Coldwell Banker Heritage Realtors
 Columbia Gas
 Community Blood Center and Community Tissue Services
 Coolidge Wall
 Cornerstone Research Group
 County Corp
 Cox Ohio Media Group
 Crest Commercial Realty
 Crocs
 CYMI, Ltd.
 Danis Construction
 Dayton Aerospace, Inc.
 Dayton Area Board of Realtors
 Dayton Area Chamber of Commerce
 Dayton Business Journal
 Dayton Children's Hospital
 Dayton Convention & Visitors Bureau
 Dayton Dragon's Professional Baseball
 Dayton Freight Lines, Inc.
 Dayton Hispanic Chamber
 Dayton Live
 Dayton Regional Manufacturers Association
 Dayton Society of Natural History
 Dayton VA Medical Center
 Deloitte & Touche LLP
 Dillin
 Dinsmore & Shohl LLP
 Downtown Dayton Partnership
 DPL, Inc.
 DP&L Foundation
 DRT Manufacturing

Economy Linen
 Elements IV Interiors
 Emerson Climate Technologies
 Energy Optimizers, USA
 Ferguson Construction Co.
 Fifth Third Bank of Western Ohio
 First Financial Bank
 Five Rivers MetroParks
 Frontier Technologies
 Fuyao Glass America Inc.
 GE Aviation
 Gilbane Building Company
 Global Gauge
 Goodwill Easter Seals of Miami Valley
 Gosiger, Inc.
 Graceworks Lutheran Services
 Greater Dayton Area Hospital Assoc.
 Greater Dayton RTA
 Greater Springfield CoC
 Grow Piqua Now
 HCST
 Headwater Capital
 Heapy Engineering
 Heidelberg Distributing
 Henry Penny
 Horizon
 Houser Inc.
 Huntington National Bank
 Industrial Commercial Properties
 Industrial Realty Group
 Invotec Engineering, Inc.
 JobsOhio
 Kettering Health Network
 KeyBank
 Kleingers Group
 Life Connection of Ohio
 Lion Group
 LJB Inc.
 Manning & Associates CPA's
 Mark Fornes Realty
 Marsh & McLennan Agency LLC
 Matthew J. Scarr, CPA LLC

McGohan Brabender
 Messer Construction Co.
 Miami Conservancy District
 Miami University
 Miami Valley Regional Planning Commission
 Midmark Corporation
 Mile 2
 Miller-Valentine Group
 Miracle Corp
 Modula
 Montgomery County Medical Society
 Montgomery County TID
 NAIOP
 National Aviation Heritage Alliance
 NIDEC Minster Corporation
 NorthPoint Development
 Northrop Grumman Corporation
 Northwestern Mutual
 Oberer Development Co.
 Ohio University
 Ohio's Hospice
 O'Neil & Associates
 Parallax Advanced Research
 Peerless Technologies
 PE Systems
 Pickrel Schaeffer and Ebeling
 PNC Bank
 Porter, Wright, Morris & Arthur
 Premier Health
 PSA Airlines
 Radiance Technologies
 Rieck Services
 RSM US LLP
 Russell Total Wealth Management
 Sawdey Solutions Services
 Sebaly, Shillito + Dyer
 SelectTech Services
 Shook Construction Co.
 Sinclair Community College
 SOCHE
 Soin International
 Speedway, LLC



Staub Manufacturing Solutions
 SugarCreek
 Synergy Building Systems
 T and T Consulting Services, Inc
 Taft, Stettinius & Hollister
 Tangram Flex, Inc.
 Technology First
 The Boeing Company
 The Conner Group
 The Dayton Art Institute
 The Dayton Foundation
 The Greentree Group
 The Hall Company
 The Kroger Co.
 The Miami Valley School
 The Ohio State University
 The Turner Foundation
 Think Patented
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UES, Inc.
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 United Way of the Greater Dayton Area
 University of Dayton
 Up Dayton USAA
 Vectren Energy Delivery
 Vella Inc.
 Verily
 Waibel Energy Systems
 WesBanco
 Western Governors University
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 Windsor Companies
 Winsupply Inc.
 Woodard Development
 Woolpert
 Wright Brothers Institute
 Wright State University
 Wright-Patt Credit Union
 Wallace and Turner

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For more information about the ongoing initiatives of the Dayton Development Coalition visit daytonregion.com.

To become an investor, email jharp@daytonregion.com

PUBLIC SECTOR PARTNERS

The following public sector partners are committed to regional collaboration as a primary means to growing jobs and wealth throughout the Dayton Region. Each contributes time and financial resources to the Dayton Development Coalition's four economic development initiatives: Business Recruiting, Entrepreneurial Development, Retention and Expansion of our regional defense installations and Regional Advocacy in Columbus and Washington, D.C.

Auglaize County
Champaign County
CIC of Springfield & Clark County
Clinton County Port Authority
Darke County
Greene County
Mercer County
Miami County
Montgomery County
Preble County

Beavercreek Township
Butler Township
City of Beavercreek
City of Brookville
City of Centerville
City of Clayton
City of Dayton
City of Fairborn
City of Huber Heights
City of Kettering
City of Miamisburg
City of Middletown
City of Moraine
City of Oakwood
City of Riverside
City of Sidney

City of Springfield
City of Tipp City
City of Trotwood
City of Troy
City of Vandalia
City of West Carrollton
City of Xenia
Miami Township
New Bremen, CIC
Sugarcreek Township
Village of Minster
Wapakoneta Area Economic Development Council
Washington Township
West Chester Township



2020 RESULTS

TERMS DEFINED: Committed jobs are positions committed by businesses the DDC team has worked with in the calendar year. Retained jobs are positions retained by businesses the DDC team has worked with in the calendar year. Capital investment are monies spent on buildings, equipment, or land by businesses the DDC team has worked with in the calendar year. Funding is defined as State and Federal funding supported by the region through DDC activities.

COMMITTED JOBS	2018	2019	2020	TOTAL
JobsOhio	3,880	2,752	1,994	8,626
			COMMITTED JOBS	8,626

RETAINED JOBS	2018	2019	2020	TOTAL
JobsOhio	13,363	8,921	8,203	30,487
			RETAINED JOBS	30,487

INVESTMENT	2018	2019	2020	TOTAL
Capital Investment	\$854.8M	\$738.9M	\$604.9M	\$2.2B
			INVESTMENT	\$2.2B

FUNDING	2018	2019	2020	TOTAL
Targeted Federal Funding	\$244.9M	\$25.5M	\$73.5M	\$343.9M
State Capital	\$10.3M	—	\$12.1M	\$22.4M
			INVESTMENT	\$366.3M

Note: 2020 figures are subject to slight variation as the year is still in close out at time of print.



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